



**Power System
Engineering, Inc.**

1532 West Broadway, Madison, WI 53713

www.powersystem.org

Job Description

Overview:

Power System Engineering (PSE) is Hiring! We have been partnering with the electric utility, energy, agriculture, and industrial clients for over 47 years providing innovative engineering and consulting services and solutions. As an industry leader, PSE fosters a culture focused on our employees and clients, forward-thinking, innovation, integrity, and safety. All of this drives our company's growth and success and supports our clients in managing their power grid, water supply, gas systems, and communications networks more effectively.

PSE is looking for an enthusiastic full-time Manager of Rates & Financial Planning to join our highly collaborative team. This role will lead, support, and manage the Rates and Financial Planning team at PSE. Key responsibilities include, 1) lead, support, and direct staff, 2) develop, direct, and participate in the completion of billable client projects, 3) develop and manage client relationships and PSE services; and 4) have responsibility for the overall performance of the rates and financial practice in coordination with the department Vice President.

Responsibilities:

- Manage and develop relationships with electric utility clients and industry associations, including proactive communications with clients and defining and executing expansion initiatives to grow and manage client base.
- Help define, direct, and conduct business development activities, including marketing initiatives, client visits, communication, service development and promotion, meeting presentations, and meeting attendance.
- Provide leadership, mentorship, development, and technical support to PSE analysts and consultants.
- Direct and effectively manage the efforts of the rates and financial planning team in providing a wide range of consulting services to PSE's clients, including the following services, which may change based upon client needs and opportunities:
 - Retail Rate Design Studies
 - Wholesale Rate Design Studies
 - Formula-Based Rate Plans
 - Retail Class Cost of Service Studies
 - Wholesale Cost of Service Studies
 - Revenue Requirement Studies
 - Long-Range Financial Forecasting
 - Perform various economic and financial analyses concerning the following: mergers and acquisitions, financial feasibility, cost-benefit studies, etc.
 - Regulatory support including written testimony, oral testimony, settlement negotiations, discovery support for state or federal regulatory cases
 - Consulting services in other areas such as DER, TOU rates, electric vehicle charging programs, beneficial electrification, economic development, contract rates, DSM programs, utility policies, customer segmentation, and engagement programs, and data analytics

Manager of Rates & Financial Planning

- Provide senior-level consulting services to PSE clients in technical competencies and coordinate client support by other PSE colleagues outside of technical competencies.
- Participate in the department's leadership along with the Vice President and other leaders within the department.
- Work cooperatively with PSE colleagues across all departments and practice areas to maximize client support offerings.

Minimum Requirements:

- The candidate must have a bachelor's degree in finance or an equivalent combination of education, training, and experience.
- Minimum of 8 years of working experience in finance, consulting, management, or related field.
- Minimum 5 years of experience in the Electric Utility industry is preferred.
- The candidate must have a high level of interpersonal, problem solving, leadership, and organizational skills, along with a strong desire to support and drive staff development.
- Possess the ability to achieve quality results, be change-oriented, foster innovation, and be a continuous learner.
- Have abilities and desire to help drive growth in client and service expansion.
- Exceptional communication skills
- Eligible to work in the United States without visa sponsorship

How to apply:

Email a cover letter and resumé, as one .pdf document, to jobs@powersystem.org; use the name of the position you are applying for as the email's subject line.

PSE offers an excellent benefits package which includes paid time off, 401(k), health, dental, vision, and life insurance.

PSE conducts drug screening and background checks on applicants who accept employment offers.

Authorization to work in the United States without visa sponsorship is a precondition of employment.

Power System Engineering is an Equal Opportunity/Affirmative Action Institution. It does not discriminate based on race, sex, gender identity, marital status, pregnancy, sexual orientation, age, disability, veteran status, religion, color, ancestry, national origin, or any other characteristic protected by federal, state, or local laws. Our management team is dedicated to this policy concerning recruitment, hiring, placement, promotion, transfer, training, compensation, benefits, employee activities, and general treatment during employment.